PAPA Membership Meeting

Monday, March 8, 2021, 7:00pm





Discussion Topics for Tonight's Meeting

- Welcome!
- Meeting Minutes
- Financial Overview for February 2021
- PAPA 2020-21 Scholarships
- Proposed Bylaw Amendment: Update from Committee
- Board Selection > Form Nomination Committee, Confirm Incumbents



- Fundraising, including Rummage Sale
- **Grant Writing**
- Winter Activity Updates & Team Lead Updates
- Next Three Months at a Glance March/April/May 2021
- Review Action Items & Deadlines
- 2020/2021 PAPA Membership Meeting Schedule

2020-2021 Board & Program/Event/Team Leads

| Executive Board & At Large | | | | | |
|----------------------------|---|--|--|--|--|
| President | Sandra Long | | | | |
| President, Ex Officio | Stacey Taylor | | | | |
| VP Operations | Mike Gammill | | | | |
| VP Communications | Sonya Neal | | | | |
| VP Fundraising | | | | | |
| Treasurer | Gil Garcia | | | | |
| Asst Treasurer | Nathalie Goricanec | | | | |
| Asst Treasurer 2 | N/A | | | | |
| Secretary | Open | | | | |
| Music Liaison | Rita Jaworski | | | | |
| Theater Liaison | Lara Blom | | | | |
| Choir Liaison | | | | | |
| Marching Band | Sonya Neal & Stacey Taylor | | | | |
| Winter Percussion | Leslie Gammill Nina Hokeness | | | | |
| Winter Guard | Kristi Annecone | | | | |
| At Large (up to 4) | Todd Mendenhall Alyssa Kay James Sawaya | | | | |

| Program/Event Leads | | | | |
|--------------------------|-----------------|--|--|--|
| HSC Liaison | Sean Simonson | | | |
| Crab Feed | James Sawaya | | | |
| Crab Feed Auction | | | | |
| Rummage Sale | Celia Tonci | | | |
| Mattress Sale | Stacey Taylor | | | |
| See's Candy | Betty Murphy | | | |
| Graduation Fundraiser | | | | |
| Amazon Smile Manager | Todd Mendenhall | | | |
| Benefit Mobile | Todd Mendenhall | | | |
| Auditor | | | | |
| PAPA Talent Recruiter | Alyssa Kay | | | |
| PAPA Scholarship | James Sawaya | | | |

| Team Leads and Members | | | | | |
|-------------------------------------|-------------------|--|--|--|--|
| MB Food Crew | Darlene Weber | | | | |
| MB Food Crew Support | | | | | |
| MB Uniforms | | | | | |
| First Aid Supplies | James Tanner | | | | |
| Communications - Social Media | James Tanner | | | | |
| Communications - Kara Newsletter | Jenny Anderson | | | | |
| Communications - Web Manager | Amy Gardner | | | | |
| Communications - Calendar | Rita Jaworski | | | | |

Meeting Minutes Approval

December 14, 2020 PAPA Membership Meeting Minutes Need to publish on www.leighpapa.org

January 11, 2021 PAPA Membership Meeting Minutes

https://docs.google.com/document/d/1NmOOj7BS Lz33iLFPBJ6okl3wlECVQV hpeS-EZeHlw/edit

February 8, 2021 PAPA Membership Meeting Minutes

http://leighpapa.org/wp-content/uploads/2021/02/2021-02-08-PAPA-Meeting-Minutes .pdf

Financial Overview: as of 3/8/21

Currently on the books: \$198K in the bank

INCOME

Tax letters were emailed out last week.



Class donations to date:

- Theater Arts: \$3,897.52 (No change)
- ► Instrumental Music: \$2,007 (No change)
- Choir Donations: \$50.00 (No change)
- ► Jazz Donations: \$50.00 (No change)
- ► Instrument Rental Donations: \$50.00 (No change)

Marching Band \$11,500 (no change) in general donations + \$1,950 for seniors

Winter Guard \$3,000 (new!) and cleared \$1,577 from the greens fundraiser

Winter Percussion \$4,400 (new!) in general donations and \$765 in fees refunded from Spring 2020

Financial Overview: as of 3/8/21

(continued)

INCOME

E-sales, Amazon Smile and Benefit Mobile = \$1,642.81 (\$111.72)

First Aid Kit Fundraiser: \$105 (increase)

Unrestricted Donations: \$500 (no change)

Note: \$1,560.85 unspecified/categorized (new ones to be allocated +

PG&E)

Financial Overview: as of 3/8/21

(continued)

EXPENSES

Administrative expenses = \$2,374.61 (increase)

Theater Arts Operating Expenses = \$3,682.59 (increase)

Mr C's Music Purchases = \$622 to date (no change)

Mrs. West's Choir Music Purchase = \$122.48 (new!)

Instrument leases/purchases = \$249.90 (new!)

Marching Band Masterclass & Show Design = \$6,389.71 (increase)

MB Merchandise = \$1,363.52 net LOSS (no change)

MB Senior Event = \$1,337.94 (no change)

Winter Guard = no expenses

Winter Percussion transportation/equipment = \$1,316.61 microphones (new!)

2020-2021 PAPA Scholarships

| What | Up to TBD Scholarships Theater, Choir, Music/Marching Arts |
|-----------|---|
| How | Graduating Senior from Leigh High School Must have participated in the program category for a minimum of 3 years, including senior year |
| Schedule | Feb 1-15: Create communication/website updates Feb 15: Do Outreach April 1: Submission Deadline April 20: Selection TBD: Awards Night |
| Outreach | Email to seniors and senior parents Mrs. Butler communications to Seniors PAPA, Marching Band, and ACTS Facebook posts Teachers pitch it in class |
| Leader | James Sawaya |
| Reviewers | TBD |
| | Notes: We have the budget for 10 scholarships this year, each scholarship is \$500 We voted on \$2,000 from the general budget in fall, and we have just over \$3,000 left from the funds that were received from Center Stage. |

Proposed Bylaws Amendment:

Various Proposed Changes

Update from the Bylaws Committee from the Recent Workshop

- Todd Mendenhall
- Stacey Taylor
- Gil Garcia
- Sandra Long



Proposed Bylaws Amendments:

Various Proposed Changes

Next Steps:

The current Bylaws can be amended or revised at any regular meeting provided that the amendment or revision has been submitted in writing at the previous regular meeting and the PAPA membership has been notified, the amendment has been approved by $\frac{2}{3}$ of majority vote of the Executive Board and approved by $\frac{2}{3}$ of majority vote of the members present at the meeting.



Board Selection

Form Nomination Committee

Confirm Incumbents

Identify New Volunteers



Fundraising

- Benefit App (Todd)
- Amazon Smile (Todd)
- First Aid Fundraiser (in process)
- See's Candy (Betty) > Spring 2021
- ButterBraids
- Chef's Night: ViaMia or Mountain Mikes (James)
- Grants/Capital Campaigns
- Online Auction/Spring Event > Discussion
- Rummage Sale (Spring '21 & Hybrid)
- Greenery/Wreaths (Winter Guard)
- Frontier Soups (Winter Percussion)
- Cheesecakes (Theater Arts)



See's CANDIES







simply satisfying





| Benefit Summary | Through 3/8/21 |
|-------------------------------------|---------------------------------|
| Total Users | 23 people have signed up (same) |
| Active Users | 14 users (same) |
| Total Transactions | |
| Total Spent | |
| Total Raised through Benefit Mobile | \$2,300+ |

| Top Donors | |
|------------|----------|
| #1 | 579.90 |
| #2 | \$490.16 |
| #3 | \$453.22 |
| #4 | \$291.00 |
| #5 | \$152.00 |

| Top Retailers | |
|---------------|-----------------------|
| Safeway | \$590.55 (new leader) |
| Amazon | \$581.49 |
| LL Bean | \$201.00 |
| Home Depot | \$108.71 |
| Wayfair | \$83.79 (New!) |



Drawing Tonight for Todd's Benefit Mobile Contest!

| | Stacey Taylor | | 59 | Who will be our winner tonigh |
|----|-----------------|----|----|----------------------------------|
| ۷. | Todd Mendenhall | 55 | | |
| 3. | Sandra Long | 53 | | Congratulations to Stacey Taylo |
| 4. | Jennifer Seward | 23 | | Congracolations to scally raying |
| 5. | Leslie Gammill | 7 | | |
| 6. | Sonya Neal | 5 | | |
| 7. | James Sawaya | 2 | | |

⁹amazonsmile

Nathalie Goricanec

Reminder that Amazon Smile donates 0.5% if you used smile.amazon.com website, or tell the mobile app that you want to use amazon smile in settings!!

PAPA has received \$273.74 from Amazon Smile since February 2021.

Fundraising: See's Candies/Spring '21

The See's Candies fundraiser is in full swing with Betty Murphy as the event lead. As of March 6th, there are a total of 30 orders with \$638 profit.

Can we double the goal we set in February?

GOAL:

Total Sales: \$2,500

Total Sales: 300 items

Profit: \$500







Fundraising: Rummage Sale

Celia Tonci is the event lead.



Winter Activity & Team Lead Updates

- Operations Mike Gammill
- Treasurers Gil Garcia & Nathalie Goricanec
- Fundraising
- Communications Sonya Neal
- HSC Sean Simonson
- Choir Liaison
- Music Liaison Rita Jaworski
- Theater Liaison Lara Blom
- Talent Recruiter Alyssa Kay
- Benefit App & Amazon Smile -Todd Mendenhall

- Marching Band Sonya Neal & Stacey Taylor
- Winter Percussion Leslie Gammill & Nina Hokeness
- Winter Guard Kristi Annecone
- MB Food Crew Darlene Weber
- MB Uniforms Kristin Ellis
- Communications/Social Media James Tanner
- See's Candy Betty Murphy
- Rummage Sale Celia Tonci
- Crab Feed James Sawaya
- Silent Auction/Spring Event TBD

Fundraising Grants, Capital Campaigns & Donation Requests

- Over 100 corporations have been vetted for grants
 - About 20 are viable for writing grants or sending letters
- Seek input from others to review the highlighted corporations and whittle list down to 2 to 3 for grant writing
 - Most of these grants will require submission Fall 2021
- Recommend PAPA send letters to the music companies identified by Mr. C. These would support only Marching Arts.
- Need a similar list from Mr. Yani



Marching Arts

Winter Percussion Update

Winter Percussion Co-Coordinators Leslie Gammill and Nina Hokeness!



Theater Arts

What's happening in theater arts this season?





| March 2021 | April 2021 | May 2021 |
|---|---|---|
| PAPA Board Meeting 3/8/21 | PAPA Board Meeting 4/12/21 | PAPA Board Meeting 5/10/21 |
| Scholarship volunteers search | Scholarship Applications due 4/1 | Booster Applications are Due 5/1 |
| Rummage Sale: coordination, email + drop off collections | Prepare Booster Applications for May Submittal | Bylaws Amendment - <i>Vote on</i> changes |
| See's Candy Sale through 3/19 Board Selection: Form | Board Selection: Publish Board Nominees | |
| Nomination Committee of at least 2 non-Exec Board members and at least 1 Exec Board member. | Marching Band Parent Meeting - Webinar to be held 4/28/21 | |
| Confirm incumbents. Identify new volunteers. | Bylaws Amendment - Vote on proposed changes to Board. If approved, out to PAPA membership for formal review | |
| | Graduation Fundraiser? Is this possible for water/snacks? | |

2020-2021 PAPA Meeting Calendar

- April 12th, 7:00pm-8:00pm
- May 10th, 7:00pm-8:00pm
- June 14th, 7:00pm-8:00pm



Be sure that the PAPA Meeting dates are on your calendar!

Action Items from the Meeting



| Action Item | Assigned to | Date Due | Date Completed |
|---|------------------------------|----------|-------------------|
| Minutes: 2/8/21 minutes > Lara B to draft > Sandra to send draft to Board for review | Sandra L | 2/14/21 | completed |
| Minutes: Update all draft and approved minutes for upload to website | Sandra L | 2/14/21 | completed |
| Website: Update calendar, programs, 2020/21 Board Members | Amy G | 3/15/21 | pending |
| Scholarships: Form Committee | James S | | pending |
| Fundraiser: See's Candies > Set up Fundraiser | Betty M | | completed |
| PAPA Message: President's Message, Scholarship, See's Fundraiser, Grant Writing, Minutes, Rummage Sale Update | Sandra/Sonya | 2/10/21 | completed |
| Bylaws Committee: Workshop doc for proposed changes at April 2021 meeting | Todd, Stacey, Sandra, Gil | 3/5/21 | in process |
| Fundraiser: Rummage Sale: Set up donation drop off w/ LHS + Advertise | Cecilia T | | in process |
| Grant Writing: Check Mr. Yani, Next steps, google form > WP Focus | Stacey T | | in process |
| Fundraiser: Ask Via Mia Pizza if they can do Chef's Night for PAPA | James S | | pending |
| Minutes: 3/8/21 minutes > Lara B to draft > Sandra to send draft to Board for review | Sandra L | 3/15/21 | |
| Financial Summary - Plug into chart for easy to read format for April 2021 | Sandra L | | |

Stay Connected

Keep up-to-date with what's happening with Leigh Performing Arts ~ Band, Theatre, Choir, Marching Arts, Performances and Fundraising ~

Bookmark the Leigh PAPA website leighpapa.org

Fill out the New or Returning Student info form leighpapa.org/student-info/

Join the Facebook group www.facebook.com/lhspapa/

Follow us on Twitter
https://twitter.com/LeighPAPA1

Volunteer at Performing Arts events and Fundraisers http://leighpapa.ivolunteer.com/