

PAPA 2020-2021 Budget (Theater, Instrumental Music, and PAPA Unrestricted Approved on 9/14/20)

Updated 10/04/20

Please note that monies for Theater for the Future and the Michael Brooks Scholarship are held in separate accounts and cannot be used for general PAPA expenditures

	Income	Expenses	Net Income	Notes
Theater Arts				
Acts Fundraising	\$ 1,500.00	\$ 1,200.00	\$ 300.00	Cheesecake fundraiser
Miscellaneous Expenses				
Starting Balance (carryover)	\$ 52,185.64	\$ 19,384.34	\$ 32,801.30	\$19,384.34 is Thespian carryover and does not help general dept. goals
PAPA Contribution	\$ -	\$ -	\$ -	
Theater Class				
- Class donations	\$ 1,000.00		\$ 1,000.00	Class donations (anticipate decreased classroom donations for 20-21) > Mr Yani said he would ask for \$75 per student and will be tracking at the class level
- Classroom supplies/hardware		\$ 8,464.00	\$ (8,464.00)	Assorted classroom needs for Jonathan. Replace donated PPE for COVID first responders.
- Staff/Techs	\$ 25,000.00	\$ 25,000.00	\$ -	Net Teacher/Coaches stipends applied for grants for total amount except choreographer
- Choreographer		\$ 1,500.00	\$ (1,500.00)	
Fall Musical				
- Donations	\$ -		\$ -	Cancelled - rights were already purchased but will be used for Spring Musical instead (High School Musical)
- Sales	\$ -		\$ -	
- Licensing/Front of House		\$ -	\$ -	Includes Licensing, headshots, posters, programs
- Sets/Build Back of House		\$ -	\$ -	Sets, etc
			\$ -	
Fall Play				
- Donations	\$ 0		\$ -	
- Sales	\$ 0		\$ -	
- Licensing/Front of House		\$ -	\$ -	Includes Licensing, programs, posters, and headshots.
- Sets/Build Back of House		\$ -	\$ -	
- Year 21 Fall play licensing		\$ 4,500.00	\$ (4,500.00)	Licensing for next school year is bought in the prior year. To be noted that this seems high for a straight play licensing fees.
			\$ -	
Haunted House				
- Donations	\$ 2,500.00		\$ 2,500.00	
- Sales	\$ 2,500.00		\$ 2,500.00	
- Licensing/Front of House		\$ 1,220.00	\$ (1,220.00)	Includes licensing, miscellaneous and \$.5k for programs, posters, and headshots
- Sets/Build Back of House		\$ 4,188.00	\$ (4,188.00)	Building reusable haunt tools this year.
			\$ -	
Spring Play				
- Donations			\$ -	No Spring Play planned at this time
- Sales			\$ -	
- Licensing/Front of House			\$ -	
- Sets/Build Back of House			\$ -	
			\$ -	
Spring Musical - Once Upon A Mattress (Continued) - CANCELLED				
- Donations	\$ -	\$ -	\$ -	
- Sales	\$ -		\$ -	
- Licensing/Front of House	\$ 2,922.50	\$ -	\$ 2,922.50	refund from Concord Theatricals Corp for unused performance licensing fees
- Sets/Build Back of House		\$ -	\$ -	
			\$ -	
Spring Musical				
			0	High School Musical (was already scheduled to be Summer 2020 Musical)
- Donations	\$ 3,750		\$ 3,750	
- Sales	\$ 5,670		\$ 5,670	
- Licensing/Front of House		\$ 1,000.00	\$ (1,000.00)	licensing already paid for in Spring 2020 and \$1k headshots etc.
- Sets/Build Back of House		\$ 4,125.00	\$ (4,125.00)	Costumes and sets
- Year 22 spring musical licensing		\$ 6,500.00	\$ (6,500.00)	Licensing for next school year is bought in the prior year.
			\$ -	
Concession				
- Sales	\$ 750.00		\$ 750.00	
- COGS		\$ 225.00	\$ (225.00)	
			\$ -	
Thespian Trips/Competitions				
			\$ -	

- Int'l Donations / Expenses / Fees		\$ 4,800.00	\$ (4,800.00)	Shortfall is for scholarship needs anticipated
- State Donations / Expenses / Fees		\$ -	\$ -	Shortfall is for scholarship needs anticipated
- Workshops	\$ 825.00	\$ 5,825.00	\$ (5,000.00)	One Act License Fees and Leadership and Tech
- Int'l Trip Expenses/Fees			\$ -	
- State Trip Expenses/Fees			\$ -	
			\$ -	
Carryover To Next Year		\$ 10,000.00	\$ (10,000.00)	Carryover to next school year, about 2/3 of previous years which is expected in a challenging year.
Theater TOTAL	\$ 98,603.14	\$ 97,931.34	\$ 671.80	
Instrumental Music				
Starting Balance (carryover)	\$ 7,903.58		\$ 7,903.58	\$6185 is dedicated to the WE Trip
PAPA Support	\$ -	\$ -	\$ -	\$ -
Music Classes				
- Concerts	\$ -	\$ -	\$ -	
- Choir	\$ 90.00	\$ 100.00	\$ (10.00)	30% from prior years > Mr C to follow up w/ Barbara
- Jazz	\$ 120.00	\$ -	\$ 120.00	30% from prior years
- Instrumental Music	\$ 1,000.00	\$ -	\$ 1,000.00	30% from prior years
- Instrument Rental	\$ 1,200.00	\$ -	\$ 1,200.00	check income STD
- Music Purchases	\$ -	\$ 1,500.00	\$ (1,500.00)	
- Instrument Purchases	\$ -	\$ -	\$ -	no instrument purchases this year
- Instrument Repairs	\$ -	\$ 4,000.00	\$ (4,000.00)	
- Other Expenses	\$ -	\$ 750.00	\$ (750.00)	Ex: Festival Fees
Ensemble Trip	\$ -	\$ -	\$ -	Expected trip is to Vancouver Canada, but has changed due to COVID 19 (~1,200 at 45 students)
Instrument Music TOTAL	\$ 10,313.58	\$ 6,350.00	\$ 3,963.58	
Marching Band				
Starting Balance (carryover)	\$ 15,032.05	\$ -	\$ 15,032.05	
PAPA Support	\$ -	\$ -	\$ -	At this time no PAPA support for Marching Arts
Apparel/Swag (income/expense)	\$ 2,000.00	\$ 1,500.00	\$ 500.00	T-shirts for all students with option for parents to buy; jackets for Freshman, embroidery for senior jackets, jackets for parents
Participant Donations	\$ 15,750.00		\$ 15,750.00	Family donation, Corporate matching (@\$175 family ask @ 75 students)
Senior Dinner (income/expense)	\$ 800.00	\$ 800.00	\$ -	Stacey to reach out to senior parents to chat about this
Performance Donations	\$ -		\$ -	No performance this year
Other Fundraising	\$0.00		\$ -	No alternative fundraising planned
Staff/Tech Pay		\$8,500	\$ (8,500.00)	3,500 for clinics and 5,000 for coaching staff
Music/Show Design/Drill		\$4,000	\$ (4,000.00)	Cost for Synthesia music licensing and 1st movement winds arrangement
Competition Fees/Tickets		\$0	\$ -	
Competition Transportation		\$0	\$ -	
Trip Related Expenses		\$7,500	\$ (7,500.00)	District bus expense from 2019 season
Food	\$0	\$0	\$ -	N/A
Staging/Props		\$0	\$ -	N/A
Uniforms/costumes		\$0	\$ -	N/A
Other Expenses		\$1,200	\$ (1,200.00)	Equipment such as mallets, sticks, drum heads, etc;
Marching Band TOTAL	\$33,582	\$23,500	\$ 10,082.05	
Winter Percussion				
Starting Balance (carryover)	\$52,138		\$52,138	Assume \$30k \$22K carry-over, \$18,963 \$29,767.12 pre-paid contributions.
PAPA Support	\$0		\$0	At this time there is no plan for PAPA to provide support
Participant Donations	\$2,000		\$2,000	Assumes no SoCal or Dayton trip.
Performance Donations	\$0		\$0	Assumes no F&F BBQ.
Fundraiser Sales	\$7,500	\$3,500	\$4,000	Soup Fundraiser; assumes no backsales
Other Fundraising	\$0		\$0	Note: Corporate Sponsors from last year will carry-over and counted in starting balance
Staff/Tech Pay		\$26,200	-\$26,200	

Music/Show Design/Drill		\$15,400	-\$15,400	
Competition Fees/Tickets		\$2,300	-\$2,300	
Competition Transportation		\$3,400	-\$3,400	
Trip Related Expenses		\$7,000	-\$7,000	Assumes Merced only, No Dayton or SoCal
Food		\$2,900	-\$2,900	
Staging/Props		\$9,550	-\$9,550	
Uniforms/costumes		\$11,000	-\$11,000	
Other Expenses		\$2,000	-\$2,000	
Winter Percussion TOTAL	\$61,638	\$83,250	-\$21,612	*Holdback for 2022.
Winter Guard				
Starting Balance (carryover)		\$0	\$0.00	PAPA Board voted to bring Guard to Zero at start of FY21
PAPA Support	\$0			At this time no plan for PAPA to provide support
Participant Donations	\$26,500	\$0	\$26,500.00	This includes corporate match; assumes \$1,100 ask for 22 students
Performance Donations	\$1,100	\$0	\$1,100.00	Dance show, F&F
Fundraiser Sales	\$8,500	\$5,000	\$3,500.00	Ex: Greenery, Pancake Breakfast, Jamba Juice
Other Fundraising	1,000		\$1,000.00	Ex: Corporate Sponsors
Staff/Tech Pay		\$12,000	-\$12,000.00	Includes staff and choreo
Music/Show Design/Drill	\$0	\$4,000	-\$4,000.00	Drill/design
Competition Fees/Tickets		\$1,400	-\$1,400.00	
Competition Transportation		\$0	\$0.00	Assuming only local comps in 2021
Trip Related Expenses		\$0	\$0.00	Assuming only local comps in 2021
Food		650	-\$650.00	
Staging/Props		1000	-\$1,000.00	
Uniforms/costumes		\$6,500	-\$6,500.00	Includes flags
Other Expenses		\$500	-\$500.00	
Winter Guard TOTAL	\$37,100	\$31,050	\$6,050	
Unrestricted PAPA Activities				
Starting Balance (available funds)	\$39,100	\$0	\$39,100	This is available cash that is unrestricted
Fundraisers				
-Corporate Sponsors	\$3,000	\$0	\$3,000	Potential are: Safeway, Allstate, Transpak > to grow the program
-Benefit Mobile/Amazon Smile	\$10,000	\$0	\$10,000	Benefit app + AmazonSmile; need to boost heavily in FY21
-Rummage Sale	\$5,000	\$1,000	\$4,000	Assume holding the sale with fewer shoppers due to crowd control
-Mattress Fundraiser	\$0	\$0	\$0	Assuming holding sale, but lower sales due to recession
-ButterBraids	\$2,000		\$2,000	New fundraiser for 20/21
-FirstAid Fundraiser	\$2,000	\$0	\$2,000	
-See's Candy	\$2,800	\$700	\$2,100	
-Crab Feed	\$0	\$0	\$0	Assume will be able to hold event, but perhaps with much fewer people; will need online auction to compensate for lower event attendance
-Silent Auction/Spring Event	\$6,000	\$1,000	\$5,000	
-Graduation Fundraiser	\$0	\$0	\$0	
-Longhorn Stampede	\$0	\$0	\$0	Note from Nathalie - the Stampede has been officially 'cancelled' for 2020 - next Stampede now scheduled for May, 16th 2021. If any proceeds, they may not be received until 2021/2022 season.
-PAPA Merchandise	\$750	\$500	\$250	
PAPA Administrative	\$0	\$10,000	-\$10,000	Supplies, Insurance, Website, Tax Fees, Paypal Processing, General Operating
Trailer/Vehicle Related Expenses	\$0	\$500	-\$500	
Blossom Hill Festival/Community Outr	\$0	\$0	\$0	
PAPA Scholarships	\$0	\$5,000	-\$5,000	Nathalie added the extra \$3,000 from Center Stage passthrough from HSC which will be used for additional scholarships in May 2021 (voted on 9/14/2020)
PAPA Program Support	\$0	\$10,000	-\$10,000	New FY21 allocation only planned for instrumental music at this time > \$4,872 liability
Fund Reserve	\$0	\$40,000	-\$40,000	Holdback to ensure positive cashflow at all times
Unrestricted TOTAL	\$70,650	\$68,700	\$1,950	Available Unrestricted Funds for additional distribution