

PAPA Membership Meeting

October 7, 2019



Today's Agenda

- ▶ Approve Minutes
- ▶ Alumni Group
- ▶ Sweet Dreams Leigh Mattress Sale
- ▶ Theater Update
 - ▶ Freaky Friday
 - ▶ Haunted House
- ▶ Winter Percussion Update
 - ▶ Approve budget
 - ▶ Recap parent survey
- ▶ Marching Band Update
 - ▶ Benefit show
 - ▶ Trunk or Treat
- ▶ Music Concerts

August and September Meeting Recap

▶ August

- ▶ 2018-19 Budget approved
- ▶ Annual Goals approved
- ▶ Recapped what was needed for BTSN and Rummage Sale
- ▶ Reviewed upcoming September Events
- ▶ Reviewed processes for communications

▶ September

- ▶ Shared PAPA financial state with members
- ▶ Discussed volunteer & fundraising opportunities
- ▶ Presented Capital Campaign writing need
- ▶ Held Mattress Sale “Rally”

*Minutes, Budget, and Goals can be reviewed on the PAPA website

PAPA Alumni Group

- ▶ Online community to keep PAPA alumni connected
- ▶ Posts are about alumni get togethers and events
- ▶ Opportunity to share pictures and post details about Leigh activities



Sweet Dreams Leigh Mattress Sale

What we need from you:

- ▶ **Everyone Find:** Minimum 1 person who needs a new mattress to come in. **Goal - 5**
- ▶ Pass out at least 25 flyers - remind people
- ▶ Email everyone you know - weekly
 - ▶ PAPA has a template
- **Facebook:** bit.ly/beds4leigh2019
 - ▶ Share - Invite ALL friends - click Going
 - ▶ Text “sleepy leigh” to 474747
 - ▶ Personal message works best
- ▶ Sign in your yard
- ▶ Conversations are key:
 - ▶ Coworkers, neighbors, family friends

We have potential
to earn \$75,000 in
a single day if
every Performing
Arts family
brought one
person to the sale
to buy a mattress

Theater Update

Freaky Friday and Haunted House

- ▶ Freaky Friday
 - ▶ 42 student participants
 - ▶ 28 volunteers
 - ▶ Sold 879 tickets
 - ▶ Net Profit = \$3.8K (Revenue = \$10.1; Expenses \$6.3K)

- ▶ Haunted House
 - ▶ October 25 to October 31
 - ▶ Number of participants
 - ▶ Tickets go on sale on October 11th

Winter Percussion Update

► Review and approve proposed budget

Expense	
Staff/Payroll	\$35,368.50
Equip Transportation	\$15,747.50
People Transportation	\$37,507.14
Food	\$10,216.00
Show Dsgn	\$12,500.00
Staging	\$7,500.00
Uniforms	\$10,387.77
Comp Fees	\$2,150.00
Lodging	\$27,165.00
Misc	\$12,400.00
	\$170,941.92

Income	
WP Reserve	\$0.00
PAPA Support	\$10,000.00
Trad. Fundraising	\$9,250.00
New Fundraising	\$0.00
Chap. Payment	\$20,425.00
Family Donation	\$113,266.92
Corp. Match	\$13,000.00
Sponsorship	\$5,000.00
	\$170,941.92

► Per family cost vs fundraising approach

	Donation	Fundraising
Program Cost	\$3,800	\$0
Standard Fundraising	\$3,300	\$500
Accelerated Fundraising	\$2,500	\$1,200

Marching Band Update

- ▶ Discuss and plan for Benefit Show
 - ▶ Formally approve allocation of proceeds from food sales
- ▶ Review needs for Trunk or Treat

Looking Ahead

- ▶ October 10th: Concert for Jazz I, Jazz II, S&E
- ▶ October 19th: Dublin Irish Festival (for MB)
- ▶ October 20th: Mattress Fundraiser
- ▶ October 25th - 31st: Haunted House
- ▶ November 2nd: Independence Competition (for MB)
- ▶ November 5th & 12th: Winter Percussion Clinics
- ▶ November 7th: Winter Guard Information Meeting
- ▶ November 13th: Marching Band Benefits Concert
- ▶ November 16th: James Logan Competition (for MB)
- ▶ November 20th: Friends and Family Show (for MB)

Team Lead Updates

- ▶ Operations - Mike Gammill
- ▶ Treasury - Gil Garcia
- ▶ Fundraising - Sandra Long
- ▶ Communications - Sonya Neal
- ▶ HSC - Sean Simonson
- ▶ Volunteers - Kristin Ellis
- ▶ Escrip/Amazon - TBD
- ▶ See's Candy - Kerry Billner
- ▶ Rummage Sale - Susie Woodford
- ▶ Crab Feed - James Sawaya
- ▶ Choir Liaison - TBD
- ▶ Music Liaison - Rita Jaworski
- ▶ Theater Liaison - Lara Blom
- ▶ Marching Band - Diane Hoffstetter
- ▶ Winter Percussion - Todd Mendenhall
- ▶ Winter Guard - Kristi Annecone
- ▶ MB Food Crew - Darlene Weber
- ▶ MB Uniforms - Kristin Ellis

Next Meeting

- ▶ Monday, November 4th, 7pm to 8pm in the Band Room

Stay Connected

Keep up-to-date with what's happening with Leigh Performing Arts
~ Band, Theatre, Choir, Marching Arts, Performances and Fundraising ~

Bookmark the Leigh PAPA website

leighpapa.org

Fill out the New or Returning Student info form

leighpapa.org/student-info/

Join the Facebook group

www.facebook.com/lhspapa/

Follow us on Twitter

<https://twitter.com/LeighPAPA1>

Volunteer at Performing Arts events and Fundraisers

<http://leighpapa.ivolunteer.com/>