

### **Performing Arts Parents Association**

Minutes of Membership Monthly Meeting

Meeting Date:	Monday, Sept. 9, 2019	PAPA Kick-off!
Called to Order:	7:05 pm	
Attendees:	approx. 85	
Conducted By:	Stacey Taylor, President	
Minutes:	Kristine Grim, Secretary	

#### WELCOME

- All About PAPA: Fundraising + Volunteers = Successful Performers
  - RUMMAGE SALE: earned over \$14,000!
  - Thank you Susie Woodford! She is aging out so we need a new Lead.
  - Students have been excelling more each year, which makes our support so important.
- The \$\$ Situation
  - Current State (slide)
  - Corporate Sponsorship We Need More!
  - Company matching is easy. Volunteer matching.
  - (STUFF) In Kind Sponsors Equipment, Props, Tools, Instruments, Tech connections are most useful.
  - (ADS) Advertisers
  - (\$\$\$) Capital Sponsors: company grants, philanthropy, recurring sponsors.

### Leigh Performing Arts - Current State

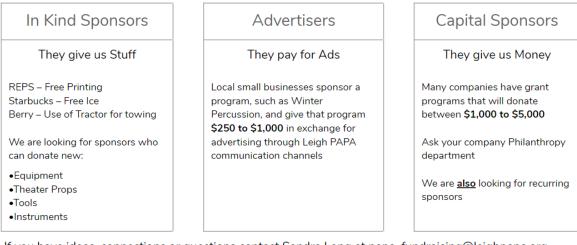
- ~300 students participate; representing 15% of Leigh's Student Body
  - Musical Theater, Drama, Technical Theater, Instrumental Music, Jazz, Choir, and Marching Arts
- Between \$400,000 and \$500,000 flows through PAPA every school year
  - Majority of fundraising comes from family donations, company matching, and ticket sales
  - About \$70,000 comes through fundraisers, such as:
    - Rummage Sale = \$14,000
    - Mattress Sale = \$12,000
    - Crab Feed \$18,000
    - Corporate Sponsors = \$10,000
    - Escrip/Amazon = \$3,500
  - Theater for the Future Capital Campaign (~\$8,000)

Note: 2019-2020 Operating Budget available on leighpapa.org

Add LHS PAPA Inc to your escrip to earn every time you shop www.escrip.com

Bookmark the PAPA Amazon link. We earn A LOT every time you shop https://www.amazon.com/?&tag=leighpapa-20

## Corporate Sponsors - We Need More



### If you have ideas, connections or questions contact Sandra Long at papa\_fundraising@leighpapa.org

## **Grant Writing**

We are looking to create a small team to help us write and send grant requests to companies.

Contact Sandra Long at <u>Papa\_fundraising@leighpapa.org</u> if you can help.

- Why Get Involved?
  - Main reasons as stated by parents: Community, Camaraderie, Fun, Fulfillment, Excellence, Love
- Volunteer Opportunities
  - Walked through the following opportunities: Mattress Sale, Crab Feed, Rummage Sale, Board Positions, Longhorn Stampede

# Fundraising Volunteer Opportunities

In addition to volunteering in your student's activity we need your help at our fundraisers.

Mattress Sale	Crab Feed	Rummage Sale	Board Positions
<ul> <li>Outreach to middle and elementary schools</li> <li>Place flyers at local businesses</li> <li>Greeter on day of event</li> </ul>	<ul> <li>We are looking for people to be part of the planning team</li> <li>There will also be opportunities to help on the day of the event</li> </ul>	<ul> <li>We are looking for someone to lead this event next year</li> <li>Will be supported by our amazing current Rummage Sale leader</li> </ul>	We are still looking for the following positions: •Shadow for Audit •Choir Liaison
Contact Stacey Taylor at papa_president@leighpapa.org	Contact James Sawaya at crabfeed@leighpapa.org	Contact Susie Woodford at papa_rummagesale@leighpapa.org	Contact Stacey Taylor at papa_president@leighpapa.org

Note: PAPA also provides volunteer support for the Longhorn Stampede

• Volunteer Requirements: Level 1 & 2 (requires credentialed staff present.)

### Level 1 Volunteer Status

- Required when there is repeated unsupervised contact with students
  - o Green Room
  - Chaperone (on bus or overnight)
  - Uniform/Costume fittings if done alone
- Examples of volunteering that is acceptable without Level 1
  - Super Saturdays/Workdays
  - Concessions
  - Bake Sales
  - Usher/Tickets
  - Competition Support (food serving, props, etc)

To become level one certified:

Complete online applicationDo a TB test

•Get fingerprinted at Moreland District office

Instructions available at <u>http://leighpapa.org/voluntee</u> <u>r-certification/</u> Upcoming events were reviewed.

# Upcoming Events

- Freaky Friday The Musical, Shows September 12<sup>th</sup> to 14<sup>th</sup>
- Winter Percussion Information Meeting, September 24<sup>th</sup> at 7pm in Band room
- Fall Concert I (Choir, Concert Band, Symphonic Band, Wind Ensemble) October 3rd
- Fall Concert II (Solo & Ensembles, Jazz 1, Jazz 2), October 10<sup>th</sup>
- Sweet Dreams Leigh Mattress Sale, Sunday October 20<sup>th</sup> 10am to 5pm
- Haunted House Tours, October 25<sup>th</sup> through October 31<sup>st</sup>
- Marching Band Red Cross Benefit Concert, November 13<sup>th</sup>
- Marching Band Friends and Family First Flight Performance on November 20<sup>th</sup>
- She Kills Monsters Fall Play, Opens December 6<sup>th</sup>
- Winter Concert I (Solo & Ensembles, Jazz 1, Jazz 2), December 16<sup>th</sup>
- Winter Concert II (Choir, Concert Band, Symphonic Band, Wind Ensemble), December 17<sup>th</sup>

### Next PAPA Meeting is Monday, October 7<sup>th</sup> in Music Room Visit leighpapa.org for more information and to subscribe to the Calendar The entire Calendar of Events can be found on the website home page

#### SWEET DREAMS LEIGH MATTRESS SALE RALLY

(Sam St. Germain presented an overview of the program)

Goal = \$25,000

Save the Date: Sunday October 20th, 10am -5pm.

Sam St. Germain from *Custom Fundraising Solutions*.

1 in 10 people buy a new mattress every year.

Name Brands, factor warranties, fair prices, low overhead & costs.

Every family in Performing Arts bring just 1 (ONE) person = \$75,000.00

Goal is 5 people.

Pass out 25 flyers or more.

Get your yard signs, post on social media, bring your friends, relatives, neighbors!

Meeting closed with showing off PAPA merchandise and giving away a few door prizes. Meeting adjourned at 7:58PM